



WHAT TO EXPECT FROM US:

Shading Specialists Limited are an across the market expert supplier and installer of Blinds, Curtains, Awnings, Fabrics and Soft Furnishings. We offer the following products and services:

- Manual, Electric & Battery Blinds
- Manual & Electric Curtain Tracks
- Manual & Electric Curtain Poles
- Manual & Electric Rooflight Blinds
- Handmade or Machine Made Curtains & Roman Blinds either using our own fabrics from our vast in-house library or a fabric of your choice
- Soft Furnishings such as Pelmetts, Valances, Cushions, Bed Throws, Bed Bases/Valances, Upholstery
- External Blinds & Awnings
- Internal Shutters
- Fabrics

We have spent many years amassing a portfolio of products suitable for all customer needs, from budget driven projects for commercial applications like Schools and Hospitals, to luxury projects such as High End Residential Developments, Properties and Hotels. Our prices are competitive and with our unique model, we have positioned ourselves as a “one stop” trade service in our industry. We give you all of the options to enable you to make the correct decision for your project.

We are especially qualified in electrically operated products and can assist with integrating these into your Home Automation system alongside an AV company of your choice or one of our partners. We provide complete solutions with ideas and specialist advice for your project. We will manage the project from start to finish and liaise with you and all of your tradesmen so you have complete peace of mind.

HERE IS A STEP BY STEP GUIDE OF HOW WE WORK:

- STEP 1** Following your enquiry, we will provide you with an indication of price, just so you know what to expect and to allow us to get an idea of your budget. If you don't have any sizes to give us, it's no problem as we can base it on some standard sizes to give you an idea.
- STEP 2** Site visit - we will arrange and attend a site meeting to discuss your requirements, conduct an initial measure and have all the necessary discussions on site about the technical elements if required. Some of these may include recess box sizes, fixing information, wiring locations.
- STEP 3** We will provide you with a first quotation outlining what we have discussed on site with all the relevant information.
- STEP 4** Fabrics, we will at this point need to firm up the fabric element, this can either be done with a visit to our showroom in Watford, another site visit by us with the fabric choices or electronically. We always recommend you visit our Watford showroom to see the products in person, touch them and really spend some time looking at fabrics and getting ideas of what is available and the final finished look.
- STEP 5** Finalising your quotation and upon your acceptance, we will require a 50% deposit. The balance will be due 2 working days prior to installation. Some products/services require 100% Proforma payment and we will advise you of this at the time we request payment, you are protected by your product guarantee.
- STEP 6** Upon receipt of your deposit, we will process your order and provide you with a fitting date for the installation engineers to come and install your goods. All products are delivered to us so there is no need to worry about a delivery coming. A delivery will only come if you have ordered a product supply only from us or you require them delivered on site.
- STEP 7** Your goods are installed and we will demonstrate their operation to you on the day of installation. Please check your product guarantee document with us and make sure you have this for the future. We always advise that now and again throughout the life of your product, you contact us and request a maintenance visit. The cost is £350 + VAT and we will do any servicing required and provide any costs for further works/alterations you may require.

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